



HNHS Nautical Charts & Publications

Resale License

A G R E E M E N T

License No.:

The following agreement is hereby signed:

BETWEEN

- The Hellenic Navy Hydrographic Service

(hereinafter referred to as **“HNHS”**)

and

-

(hereinafter referred to as the **“counterparty”**)

Company Name:

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Company Owner's Name:

Store Manager's Name:

Store Address: Street No.

City: Prefecture: Zip Code:

Scope - Activity:

(As has been stated at the Internal Revenue Office)

Internal Revenue Office (where it reports):

Tax Identification Number (TIN):

Phones:

Fax:

E-mail:

The cooperation of the HNHS with the counterparty on the resale of printed nautical charts and publications from the counterparty's store is subject to the terms set out in the following Clauses.

Clause 1: HNHS approves the right of the counterparty to purchase its unclassified printed nautical charts and publications, at a discount, for resale through its above store.

Clause 2: The counterparty shall immediately notify HNHS of any change of the above particulars of its store.

Clause 3: The purchase of nautical charts and other publications will take place care of the counterparty, from the sales outlets of HNHS, operating in Athens and Piraeus, based on the price list valid each time and at a discount, as described in the next paragraph.

Clause 4: The discount for the outlets located in the Attica and Thessaloniki prefectures is 20%, while for the outlets located in regions outside Attica and Thessaloniki it is 25%.

Clause 5: HNHS products shall be purchased under a signed note issued by the store, which will bear the full store particulars and the corresponding quantities of each map or publication. If the products are collected by an authorized person of the store, his/her full identity particulars will be recorded and his/her Police Identity card will be presented. When the purchase is made through courier companies, said signed note shall be sent promptly, by fax, to HNHS, specifying the name of the courier company that will collect the requested products.

This term is set to avoid exercise of said right by a person not so entitled. Where there is a possibility of personal or telephone confirmation, by the outlet's sales staff, to authenticate the order, the signed note is not required.

Clause 6: The value of the goods and the corresponding VAT will be paid in cash or by credit card at the time of purchase of a product and the corresponding invoice, in the name of the store, will be subsequently issued. The above amount payable may also be paid to the following HNHS bank accounts :

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- PIRAEUS BANK: IBAN GR030171 9150 0069 1513 0465 987
 - ALPHA BANK: IBAN GR57 0140 4730 4730 0200 1000 116

proceeded by a relevant communication / update of the Hydrographic Service by phone, at:

- HNHS (DANE): telephone / fax: 210 6551828
- Athens Sales Office: telephone / fax: 210-3368639
- Piraeus Sales Office: telephone / fax: 210 4583632

Clause 7: Purchases on credit are not permitted.

Clause 8: The return, by the counterparty, of unsold printed nautical charts or publications, for any reason, is not acceptable.

Clause 9: The retail sale price from the outlet is defined according to the respective valid price list of the Hydrographic Service and in the context of the competition.

Clause 10: HNHS is required, when selling the printed nautical charts and publications to the counterparty, to have them updated with the last announcement issued and, to this end, to have placed a stamped note at the back of the map.

Clause 11: The counterparty is required, when selling the printed nautical charts to customers, to inform them on the announcements published until the time of order, or to hand over to the customer the text of the Notice to Mariners (NtMs) published during the period concerned, refer to the specific map and are included in the NtM issue published by HNHS.

Clause 12: HNHS shall make available, from its sales outlets, to the counterparty, the price list valid each time, as well as the monthly NtM booklet is published, so that the counterparty may meet the requirement of the above Clauses. Furthermore, HNHS shall display this information (price list and NtM booklets), as well as any relevant communication, on its website (www.hnhs.gr), so that the counterparty and anyone concerned may be informed on time.

Clause 13: The approval to have private stores buying at a discount and reselling the HNHS products is granted in the context of the widest possible expansion of the sales network of standardized HNHS products, and by no means is meant to be an exclusive sales agency of the Hydrographic Service, in the region where the store concerned is located.

Clause 14: HNHS reserves its right to approve said option for another store in the same region, as long as this is requested and the contractual terms are accepted.

Clause 15: HNHS reserves its right to modify the terms of this Agreement, as and when it deems necessary, in the interest of the Service, after having first advised the counterparty, promptly and in writing.

Clause 16: The counterparty shall not be entitled to make or permit third parties to make reference to the Hydrographic Service and its products in advertising or other publications related to the product, without its prior written notification and approval.

Clause 17: This agreement is valid from the date of its signing and for one year, when it is automatically renewed for the next one, if there is no objection by both parties.

Clause 18: Both parties reserve the right to terminate the agreement, at any time and for any reason, by written notice. In case of irregularities and financial inconsistencies, HNHS reserves its right to automatically and immediately terminate this agreement and / or renegotiate the agreement.

Clause 19. This agreement and any act of it shall be governed by the Greek law. Competent courts to resolve any disputes are those of Athens. This agreement is signed at Cholargos, at the headquarters of HNHS, in two (2) copies, one (1) for each counterparty.

Representative of **HNHS**

Representative **the counterparty**

Date:

Date: